

It begins and ends with union carpenters

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Area's Largest General Contractors

Ranked by 2007 Mass. construction billings

Rank	Prior rank	Company	Dollar volume for Mass. projects in 2007	Total 2007 dollar volume	Mass. employees Total employees	Recent project	CEO Title
1	1	Suffolk Construction Co. 65 Allerton St., Boston 02169 (617) 445-2300 www.suffolkconstruction.com	\$598,761,641	\$1,219,719,127	509 862	Hebrew Senior Life Newbridge on the Charles, Duxham \$208,443,546	John Fish CEO
2	6	William A. Berry & Son Inc. 99 Conifer Hill Drive, Danvers 01923 (978) 774-1057 www.berry.com	\$425,000,000	\$630,000,000	300 325	Center for Life Science Boston's Longwood Medical Area \$330,000,000+	Peter Campot Chairman, CEO
3	4	Bovis Lend Lease LMB Inc. 99 Chauncy St., Boston 02111 (617) 598-4300 www.bovislendlease.com	\$420,970,144	\$5,900,000,000	157 3,200	303 Third St., Cambridge \$170,000,000	Joseph Farrell Principal in charge
4	5	Skanska USA Building Inc. 253 Summer St., Boston 02210 (617) 574-1400 www.skanskausa.com	\$370,000,000	\$5,600,000,000	245 9,000	Harvard Law School Northwest Corner, Cambridge \$190,000,000	Paul Hewins EVP/Area general manager
5	7	Shawmut Design and Construction 560 Harrison Ave., Boston 02118 (617) 622-7000 www.shawmut.com	\$363,000,000	\$95,100,000	747 910	Boston Children's Museum, WND	Thomas Coopmaat CEO
6	9	Walsh Bros. Inc. 210 Commercial St., Boston 02109 617 878-4800 www.walshbrothers.com	\$350,000,000	\$370,000,000	220 250	Yawkey Center for Cancer Care, Dana-Farber Cancer Institute, Boston	James Walsh III CEO
7	2	Gilbane Building Co. 155 Federal St., Boston 02110 (617) 478-3300 www.gilbaneco.com	\$318,707,000	\$4,186,695	153 2,238	Quincy High School, Quincy \$98,700,000	Donald Michaels Vice president
8	10	Bond Bros. Inc. 145 Spring St., Everett 02149 (617) 387-3400 www.bondbrothers.com	\$229,000,000	\$347,500,000	268 381	Harvard, Northwest Science Bldg, Northwest Science Center for Harvard Faculty of Arts & Sciences	Edward Bond President, CEO
9	8	Tishman Construction Corp. 84 State St., Boston 02109 (617) 723-2050 www.tishman.com	\$226,681,000	\$3,555,400,000	89 1,056	WND	Daniel McQuade President
10	11	Dimeo Construction Co. 54 Canal St., Boston 02114 (617) 302-5080 www.dimeo.com	\$198,421,450	\$500,973,071	60 250	Natick Collection, retail, residential & parking expansion & renovation, Natick, \$376,000,000	Bradford Dimeo CEO
11	11	Consigli Construction Co. Inc. 72 Summer St., Milford 01757 (508) 473-2580 www.consigli.com	\$195,429,222	\$261,228,736	285 347	UMass Medical School Advanced Center for Clinical Education and Science, Worcester, \$85,000,000	Anthony Consigli President
12	12	Structure Tone Inc. 711 Atlantic Ave., Boston 02111 (617) 348-2800 www.structuretone.com	\$193,000,000	\$3,300,000,000	125 1,450	Bingham McCutchen LLP tenant improvement (300,000 square feet) 1 Federal St., Boston	Michael Mallory Regional senior VP
13	13	TLT Construction Corp. 1 Pope St., Wakefield 01880 (781) 439-4100 www.tltconstruction.com	\$187,000,000	\$187,000,000	49 49	Manchester/Essex High School Manchester \$35,000,000	Thomas Kostindin President, CEO
14	14	Jones Lang LaSalle Construction One Post Office Square, Boston 02109 (617) 531-8000 www.joneslanglasalle-boston.com	\$122,500,000	\$191,750,000	243 450	Charles River Laboratories 251 Ballardvale St., Wilmington \$11,500,000	Mark David Managing director, Boston
15	15	Columbia Construction Co. 100 Riverpark Drive, N. Reading 01864 (978) 664-9500 www.columbiacc.com	\$121,000,000	\$131,000,000	85 90	Siemens Healthcare East Walpole \$75,000,000	J. Bruce Gordon President
16	20	Barr & Barr Inc. 280 Cochituate Road, Framingham 01701 (508) 979-5750 www.barrandbarr.com	\$120,000,000	\$401,000,000	105 295	Sawyer Library & Station Hall renovations, Wilmamstown \$100,000,000	Donald Barr President
17	15	Cranshaw Construction 2310 Washington St., Newton 02462 (617) 965-7300 www.cranshaw.com	\$109,148,117	\$115,343,117	43 43	Station Landing, Phase V Medford \$46,000,000	Robert Lyons Jr. Chief operating officer
18	17	Lee Kennedy Co. Inc. 122 Quincy Shore Dr., Quincy 02171 (617) 925-8930 www.lee-kennedy.com	\$107,877,984	\$122,119,199	140 150	Neponset Landing, 2 Hancock St., Quincy \$57,000,000	Lee Michael Kennedy President & CEO
19	18	Linbeck Group LLC One Cranberry Hill, Lexington 02421 (781) 372-1100 www.linbeck.com	\$74,600,000	\$378,900,000	41 350	BioMed Realty Trust, 301 Binney St., Life Sciences Building, Cambridge	John Fisher EVP and general manager
20	19	O'Connor Construction Cos. 45 Industrial Drive, Canton 02021 (617) 384-9000 www.oconnorcorp.com	\$73,947,000	\$83,088,000	255 320	SCR installation, Brayton Point Station, Somerset \$55,000,000	Thomas O'Connor Jr. President
21	NR	Commodore Builders 80 Bridge St., Newton 02458 (617) 614-3500 www.commodorebuilders.com	\$72,129,248	\$72,914,248	115 115	Indigo Hotel, Newton \$17,000,000	Joseph Albanese President, CEO
22	24	Richard White Sons Inc. 70 Rowe St., Auburndale 02466 (617) 332-9500 www.rwsone.com	\$65,227,401	\$65,227,401	105 105	MIT: PDSI-New Physics and Dept. of Material Science headquarters, laboratories & classrooms, Acushnet Co., New Bedford \$12,000,000	Kevin Hines CEO
23	25	D.F. Pray Inc. 25 Anthony St., Seekonk 02771 (508) 336-3366 www.dpray.com	\$51,000,000	\$100,000,000	119 140	Central Artery Tunnel Finishes, Boston \$225,000,000	Richard McCourt President
24	22	McCourt Construction Co. Inc. 60 K St., Boston 02127 (617) 269-2330 www.mccourtconstruction.com	\$47,968,201	\$47,968,201	325 325	Chinatown Community Education Center, Boston \$9,955,686	R. William Alerud President
25	NR	A.J. Martini Inc. 5 Lowell Ave., Winchester 01890 (781) 569-6900 www.ajmartini.com	\$39,266,000	\$52,899,000	63 79		

MASS. BILLINGS UP

Mass. construction billings for the area's largest 25 general contractors rose for the second straight year in 2007.

3-year increase of 14.2%

Source: BBJ research

Trends: Most Mass. employees

A look at the general contractors on this year's list with the most Mass. employees.

Rank	Firm	Mass. employees
1	Shawmut Design	747
2	Suffolk Construction	509
3	McCourt Construction	325
4	William A. Berry & Son	300
5	Consigli Construction Co.	285
6	Bond Bros.	268
7	O'Connor Construction	255
8	Skanska USA Building	245
9	Jones Lang LaSalle	243
10	Walsh Bros. Inc.	220

Source: BBJ survey.

Next Week's Lists:

Radio Stations & Family-Owned Businesses

Compiled by Patrick Lawlor and Sean McFadden

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For the fifth year in a row, all 25 general contractors on the Boston Business Journal's list of largest general contractors are signatory to an agreement with the New England Carpenters union. It's important to note that these five years cover both good and bad economic periods. How do union contractors continue to thrive relative to their peers? It's all about value; getting the most for your construction spending dollar. Union carpenters are the most skilled and efficient the industry has to offer. Projects stay on schedule because the union has a pool of qualified, professional carpenters when things get busy. That means owners aren't wasting money on building, tearing down and rebuilding. You want quality construction and competitive pricing. With our contractors, you don't have to sacrifice either. Talk to contractors that hire union carpenters. Call the New England Carpenters Contractor relations department at 1-800-275-6200 or visit necarpenters.org/contractors.cfm.



The New England Carpenters Union. Well trained. Highly trusted.